

New Vacancy PARTNER/ASPIRING PARTNER - CORPORATE Birmingham Office for growth

The firm

mfg Solicitors is a successful, and growing, leading regional law firm with six offices, across Birmingham and throughout Worcestershire and Shropshire. We're award winning, dynamic and forward-thinking with a modern outlook yet well-established and secure client-base.

Providing a balanced portfolio of business and private client services, our eight key divisions are:

Corporate
Commercial Property
Employment
Litigation

Agriculture and Rural Affairs Private Client Residential Property Family

Our aim is to employ a diverse section of the community (and beyond) to supply an expansive set of legal services to our clients across the region. With huge success in growing our own and helping people reach their full potential, we offer a rewarding career of quality work alongside a healthy work/life balance, free from unhealthy patterns of long hours and pure focus on targets.

The firm is going through an exciting period of change with some new leadership team and Board appointments, and we are embarking on our business strategy's new phase, tapping into the energy and enthusiasm of our people in whom our future lies. Further investment and effort with our people and infrastructure are and will continue to be key to our success.

As part of our growth strategy, we have an exciting opportunity to appoint a senior member of the team to establish and lead mfg's Corporate practice in the Birmingham office.

The role and opportunity

You will need to be an experienced Corporate dealmaker, with proven technical skills and a solid track record of leading on good sized transactions. This role would suit a driven lawyer with a network of contacts and the potential of a strong client following or a Corporate Partner already practising in Birmingham and/or the local area with a desire to grow the mfg practice.

This is a great opportunity for an ambitious individual who is keen to progress to equity partnership in the future.

The Corporate Divisional Head, <u>Clare Lang</u>, sits on the Board and is our Business Development and Marketing Partner. She and the wider teams will support and help establish your profile and portfolio of work and clients.

The team

As a full team of nine, including three partners and support staff, spread across all offices, our corporate lawyers are experienced, responsive and pragmatic with a track record of delivering significant value to business owners. Our Corporate services include:

Acquisitions and disposal of assets or Management buy-ins and buy-outs

shares

Joint ventures Succession Planning

Banking and Finance Business Structures

Recent success stories have included:

 the sale of the My First Friends nursery group to La Maison Bleue (see https://www.theoldstationnursery.co.uk/journal/my-first-friends-joins-the-old-station-nursery-group/);

- the acquisition by an employee ownership trust of Falco Construction (see https://www.constructionenquirer.com/2021/03/02/utility-contractorfalco-sold-to-staff/);
- the management buyout of Hotelshop (see https://www.linkedin.com/pulse/management-buyout-hotelshopuk-ltd-ready-next-stage-?trk=organization-update-content_share-article); and
- the buyout of Fastfit (see https://www.business-central.co.uk/law-firm-mfg-acts-on-successful-six-figure-fastfit-buy-out-deal/)

Our clients range from start-ups and entrepreneurs to well-established enterprises. We pride ourselves on building long term relationships with our clients based on providing straightforward and value creating advice.

We collaborate with our colleagues across other sectors and disciplines and are keen to strengthen our successes in this area. Our approach centres around giving clients a clear view of the risks and opportunity, down to earth, commercial advice and working together to overcome any issues in an efficient and cost-effective manner.

There's a great vibe in the Birmingham office, situated in the lively area of St Paul's, and you'll be part of a friendly and supportive office of eight people including two partners which continues to grow.

The wider community

We foster collaboration across our teams and in supporting local economies and communities. Earlier in the year, we celebrated our fundraising of £8,000 for several local charities in the last 12 months, and continue to strengthen and develop our CSR proposition.

More recently in Birmingham, the team soaked up the atmosphere of the Commonwealth Games 2022.



Our offering/USPs:

- We have had huge success in "growing our own". In April 2022, we announced ten promotions which included five new partners and two senior associates. Some of our people have qualified and made partnership in just over six years.
- As a smaller regional firm with just over 200 partners and staff, we provide opportunities for you to make a difference and develop the potential in others.
- We expect Partners and staff to maintain a healthy work/life balance.
 Notwithstanding a good work ethic, there is no competition as to who spends more time in the office and hybrid working is fully supported.
 Working and managing time more effectively is key to a satisfying work environment.
- We have recently announced new management board appointments and are embarking on a new phase of our business strategy that will modernise with opportunity to bring your ideas to the table and shape the way forward.
- The quality of work whilst working alongside dedicated, focussed and upbeat individuals who have the utmost integrity, exceptional reputations and a wealth of professional experience.
- The regional reach encompasses five <u>Areas of Outstanding Natural</u> <u>Beauty</u>, the <u>Wye Valley</u>, <u>Shropshire Hills</u>, <u>Cannock Chase</u>, <u>Malvern Hills</u>, and parts of the <u>Cotswolds</u>
- For Partners, 30 days' holiday per annum, plus 3 days at Christmas (and Bank holidays as standard), private medical insurance, healthcare cash plan, life insurance, pension, permanent health/income protection insurance, development and parking at most offices. For Senior Associates, 29 days' holiday, private medical insurance, healthcare cash plan, life insurance, pension, development and parking.