

This seminar will entitle you to five hours of verifiable CPD

Great people management and *NHS contracts

A one-day BDPMA seminar held in five locations

Great people management by *Sheila Scott*

Your success, financial or otherwise, comes down to managing the three Ps of business: people, products and processes. This seminar is for those principals and managers who wish to achieve greater success through the performance and motivation of their teams. It will address personal leadership issues and provide frameworks and skills for the very best practice in people and team management.

Sheila Scott who has been helping UK dentists and their teams achieve success and profit for more than 20 years and is qualified in psychology, marketing, counselling and training.
www.sheila-scott.co.uk



*NHS contracts by *Alexander Hall*

Alexander Hall, a solicitor with mfg Solicitors LLP and former local government lawyer, specialises in acting for dentists, dental practices and manufacturing and service businesses within and around the dental profession.

Despite three years having passed since the introduction of the 'new' GDS and PDS contracts, confusion and misunderstanding still reigns amongst dentists and PCTs – and the position is becoming increasingly complicated by the introduction of PDS Plus contracts and Steele Pilots.

Alexander Hall will explain all. www.mfgsolicitors.com/dentists



*not in Scotland

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22 September: South West – Wotton under Edge

8 October: North West – Manchester • **13 October:** North East – Newcastle

27 October: Scotland – Perth • **19 November:** South East – London

Book before 1 September for early-bird rates. Download a booking form by clicking [here](#)